



# CAPABILITY STATEMENT

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# INTRODUCTION

BSG is a Virginia based small business with considerable experience of providing a variety of risk, security and operations management services and solutions in high risk business environments.

BSG was founded in 2001 and has successfully operated around the world as a security consultancy since that time. Our Directors and Consultants have lived and worked in over 50 countries and have provided services to a huge spectrum of clients.

Services have been provided in a broad range of environments, from hostile developing nations to developed world metropolitan and built up areas. BSG delivers bespoke solutions, working with the client to identify their requirements gap and fill it with appropriate resources, delivering the experience and skills that are needed.

Our mature and proven approach allows us to provide a personalized service which integrates strategic risk management with operational security services. BSG ensures a seamless fusion of security management and practices with bespoke methodologies appropriate to the client's situation and circumstances.

BSG offers much more than just 'security services'. We are great believers in supporting our clients in whichever way we can, regardless of how little or much notice to mobilize we have. Our Directors and Field Consultants will always strive to add value to the work we do and go the extra mile to provide the best possible service to our clients.

Our Field Consultants are drawn from a broad range of professional backgrounds and are matched by their experience to the role the client requires fulfilling. BSG will always seek prior approval for a Field Consultant from the client before deploying them. Typically candidates come from a military or law-enforcement background which is of course relevant, however BSG places individuals that also possess sound commercial understanding, an appreciation of corporate legislation, a financial and investigative aptitude as well as total comprehension of corporate liability issues and responsibilities of duty of care to employees. As members of The American Society for Industrial Security (ASIS), all Directors and Consultants that work for BSG are required to comply with its code of ethics.



**BSG: 'Security as an asset, not an overhead'**

# SUPPORT SOLUTIONS

BSG is ready to provide a variety of support solutions. We pride ourselves on delivering solutions that are totally bespoke to the client's requirements and not offering an off the shelf product that can only be applied in a single, rigid manner. BSG achieves this by engaging with our client to determine exactly what it is that is required and subsequently delivering it with added value.

## Business Risk Management

BSG has a very strong background in designing and implementing Business Risk Management strategies for a variety of clients. We have provided experienced Business Risk Managers all over the world to support clients conduct their activities in remote, austere and challenging environments.

BSG has provided experienced Business Risk Managers all over the world to support clients conduct their activities in remote, austere and challenging environments. We understand that business risk management requirements of a project don't always justify a full time employee position and the requirements themselves can be difficult to define. This is where using a provider like BSG can resolve those kinds of issues.



Our Business Risk Managers can deliver a number of pre-determined or 'on demand' solutions to a support projects in achieving its milestones and final deliverables in a safe and secure manner. We work closely with the client's corporate and field teams to ensure economy of effort, manage resources, reduce costs and increase productivity. Our personnel can work with existing corporate Security Management structures by integrating our own field tested plans and policies or we can deliver a complete through-life business risk package as required.

Services and solutions delivered by short term or embedded BSG Business Risk Managers can include but are not limited to:

- Creating and executing plans and policies
- Managing in-country supporting agencies and third party service providers
- Conducting due diligence on local private security and life support providers
- Day to day business risk management for projects working in dynamic high risk environments
- Event management
- Site surveys and assessments of hotels, offices and residences (all our assessments come with a comprehensive written report)
- Author comprehensive strategic or local intelligence reports
- Creating and executing a comprehensive travel management plan
- Deliver a variety of training

Be it for a short term requirement of a couple of weeks through to long term embedded Business Risk Managers, BSG can provide personnel that understand the nuances of working in the developing world. Our Field Consultants have successfully managed the risk and security requirements of projects operating in a variety of industries, including oil and gas, construction, defense and aerospace, communications, pharmaceutical, USAID, DFID and the development sector.

BSG Business Risk Managers are only deployed once the client has approved them. If requested we will forward the individual's resume and set up a telephone or Skype interview prior to deployment.



## Plans and Policies

BSG has depth of experience in creating and developing boilerplate or bespoke risk management plans and policies for organizations that work or plan to operate in high risk or challenging environments. The plans and policies that we create are realistic and can be either entirely bespoke to the site, project and the management structure that is in place, or we can create boilerplate plans to enable organizations to take ownership of their risk and security management.



What defines a Corporation's response to a crisis or incident involving its staff or its brand are its security management functions and its security plans and policies.

If these systems are in place and are robust enough, practiced, maintained and kept up to date, passed onto management through training and education and are well resourced, then when an incident or crisis arises, those involved know their functions and what has to be done in order to resolve the situation as quickly as possible, with the best possible outcome.

An absence of plans and policies and clearly defined management roles and responsibilities in a crisis causes delay in crisis resolution. A delay means corporate decision makers are no longer making decisions on generating business and making money but are instead making decisions as to how to recover their business.

BSG has depth of experience in creating bespoke plans and policies for organizations that work or plan to operate in high risk environments. The plans and policies that we create are realistic and entirely bespoke to the site, project and the management structure that is in place. Alternatively we are able to provide our clients with boilerplate solutions that enable them to further ownership of their own risk and security management. Our plans and policies achieve the following:

- Provide the governing ethos and principles of security and risk management
- Provide a logical and straightforward structure to complex security requirements
- Provide education and awareness for non-security professionals
- Establishes security standards and approaches
- Provides instructions and guidelines for the management of risk
- Ensures consistency in managing security services
- Provides effective tools, systems and methodologies for effective management
- Provides practical guidelines and instructions in the event of an incident
- Wherever possible seamlessly integrates Home Office and field activities

The boilerplate or bespoke risk management plans and policies that BSG can provide include:

- Strategic, regional and local intelligence assessments
- Country assessments
- Kidnap and ransom assessment, prevention and corporate response plan
- Crisis and incident management plan
- Evacuation plans
- Travel management
- Office, residence and hotel assessments and site surveys

BSG can deliver these plans and policies in a number of ways. Typically we prefer to deploy an international manager to the country of operations to meet project management and staff, understand what the goals of the project are and how best we can support operations. Our Field Managers appreciate the surroundings and operating environment when create the plans or boilerplates as we understand that no project is the same.

## **A Bespoke Package of Plans and Activities**

The BSG Six Week Security Management Package is a combination of both written deliverables (a Security Management Plan) and physical activities delivered to projects located in austere, remote, high risk and/or hostile environments over a 6 week period, for a fixed price.

With the Global Recession straining operational budgets and the threat of a 'double dip' looming, Corporations and Businesses are being forced to compromise when it comes to operational security management costs. The strain can be felt even more when an organization has been unable to build security costs into their winning proposal and the cost of any security management has to come from overheads. This situation can lead to reluctance by organizations to invest in risk and security management as it can become seen as an expensive overhead rather than an operational asset.



That said, the cost of having to respond to an incident or crisis with no infrastructure in place at all however, can very quickly become damaging, not only in financial terms, but can put the continuity of the project, the successful delivery of contracted deliverables and the good reputation of the organization at considerable risk.

The organizations we engage with fully understand both sides of the argument but can sometimes struggle with finding a cost effective way forwards. In order to support these organizations, BSG created a new, streamlined and fixed price Six Week Security Management Package.

The BSG Six Week Security Management Package is a combination of both written deliverables (a Security Management Plan (SMP)) and physical activities delivered to projects located in austere, remote, high risk and/or hostile environments over a 6 week period, for a fixed price.

The package is flexible in its application, but it is typically pitched at projects that are manned with a core of senior expatriate management, have anywhere up to 100-150 staff either in a Headquarters located in a town or city and/or with several outstations located around a country/ region.

The content of the Six Week Security Management Package is entirely modular and if there is a written deliverable or physical activity that is not appropriate to the project then it can be replaced with a relevant deliverable or removed.

The standard content is as follows:

**6 Week Plan Written Deliverables:** A collection of bespoke security policies, instructions and guidelines designed to meet a wide spectrum of risks and threats faced by projects all over the world. The written SMP is thorough and robust, and comes with realistic recommendations that are achievable in the operating environment the particular project is operating in. If applicable the client's home office also receives a succinct report on completion of the package with observations and recommendations observations made during the Field Managers time with the project.

The content of the BSG SMP includes but is not limited to the following:

- **Establishing a Security and Incident Management Structure.**
- **Operational Security Management Plans and Policies** that can include if appropriate to the project:
  - Complete Intelligence, Risk and Threat Analysis with mitigation strategies that are achievable in the budget and life cycle of the project. This includes low cost/high impact mitigation strategies through to longer term mitigation strategies implemented over a period of time
  - Facility Security Plans for Office and Residences, including cost effective recommendations for infrastructure improvements
  - External Support Groups and Subcontractors – sourcing or assessment of local security providers, due diligence checks as well as contract review
  - Information Security Policy
  - The Evacuation Plan and Management of the Evacuation
  - Communications Plan
  - Travel Management Plan
  - Event Management Plan



- **Risk Management Guidance for Project Managers (project specific):**
  - Training and Education
  - Project Branding
  - Reports
  - Sourcing Information
  - Foreign Staff Conduct
  - Communications
  - Recruitment and Vetting
  - Investigations

**6 Week Plan Physical Activities:** These are entirely dependent on what the project requires but typically the physical activities consist of:

- Interviewing project management staff
- 1 x HQ Office assessment, 2-3 residence assessments
- Field/ outstation assessments (extra effort possibly required)
- Assessment of private security provider/ meeting with supervisors to assess quality and response capabilities
- Proving and examining of evacuation routes
- Creation of evacuation stores list, including medical supplies, assistance with local procurement
- 3 x two hour training sessions (HET, K&R, Crisis Management, other options available)

## Executive Accompaniment

BSG Directors, Managers and Field Team Members have considerable personal experience in managing both high and low profile Executive Accompaniment and Event Protection teams for individuals, families and businesses.



BSG's Executive Accompaniment experience is considerable. This is a service we recommend for employees who require a level of security above that normally provided by their existing corporate security department, but who do not require a full protective detail. Our Executive Accompaniment strategy is tried and tested; low profile, unobtrusive to the client and complemented by discreet counter surveillance.

BSG LLC has been protecting Chief Executive Officers and Board Executives (and their families), political leaders, high net-worth individuals and members of various royal families since 2001. In addition, we have proven expertise and experience in securing and protecting people and assets at business conferences, major events, corporate retreats and social functions.

**BSG provides executive accompaniment and event protection for multi-national corporations and private individuals with maturity, sensitivity and an appreciation of the unique personal and organizational requirements of our clients, their families and loved ones.**

Our mature and proven experience over the past 11 years allows us to provide personalized and flexible services, integrating strategic risk management advisory support with operational security resources. Our approach ensures a seamless fusion of an organization's existing security management practices and resources into our supporting services. We provide flexible, dynamic and above all personal services to ensure that we perform to the highest standards.

We have global experience having operated in over 50 countries from hostile developing nations to developed world metropolitan and urban areas. We understand how to adjust our strategies and methodologies to align ourselves with the operating environment, risk conditions and unique requirements of organizations and individuals.

BSG understands the nuances of dealing with individuals, as well as the organizations or groups they represent. We are sensitive to aligning our approach with the lifestyles, image and activities of those we protect and will ensure we blend into the event or activity to perform our services in an appropriate manner.

Many major corporations and high value individuals are increasingly aware for the need to provide an appropriate layer of protection for themselves and their employees, be it their most senior executives, board members and delegations and their families and loved ones.

The spectrum of risks presented by an increasingly unstable world are varied; manmade and natural threats can exposure key corporate executives, high value individuals and their families and loved ones to a range of risks, particularly during high profile events or when travelling to unfamiliar territories, hostile or not.

BSG LLC provides mature and appropriate levels of protection for both common and unique risks – allowing Insert Client business and personal activities to be conducted safely and confidently. Such measures are also a cost effective method by which to reduce risks to people, as well as protect Insert Client in terms of liability and operational and brand impacts.

**Terrorist Attacks, Kidnap for Ransom or Political Exposure, Intimidation, Health and Medical Issues, Common Criminal Threats, Earthquake, Road Traffic Accidents, Violent Crime, Extortion, Hurricanes, Political Unrest, Civil War, Arrest and Detention Overseas...**

**Just some for the threats facing Multi-National Corporation and Company staff all over the world.**

Our balanced and pragmatic approach will define the right level of protection for each task. Experienced and unobtrusive risk and security advisors and support staff will remain low profile as they support the executive's schedule, be it a daily routine or attendance at an open public or special event. BSG understands that executive and event protection is also about ensuring activities go smoothly. Our staff know they have roles beyond safety and security – they are part of ensuring administrative and logistical services are in place and on time.

#### Our Executive Accompaniment Services:

- Male and female protection officers
- Electronic sweep teams
- Paramedics and drivers
- Explosive detection teams
- Electronic detection teams
- Local Police support
- Residential and office risk assessments and surveys
- Major event risk assessments
- Training and education in the following areas:
  - Hostile environment
  - Pre-deployment and travel management
  - First aid
  - Counter kidnap
  - Crisis and incident management for field and executive staff



BSG also supports companies and individuals in developing and implementing bespoke plans and policies which enable executives to travel to and operate in domestic and foreign environments in a safe, controlled manner.

## Crisis Response and Management

To support the requirement for immediate crisis response and management capabilities, BSG has deployed at short notice many times to help organizations in times of need.

BSG has supported numerous organizations faced by crisis events.



Whether it has been a single event involving a single person or a complex and violent national disaster, BSG has been there to respond quickly with quality personnel to help those in need, resolve sensitive issues or exercise damage control and facilitate business continuity.

We have the infrastructure and people in place to respond when companies and organizations need it the most. We are a small business which means we can respond quickly and effectively; as our client, you will be dealing personally with some of the most experienced security professionals available – we will handle your situation with sensitivity and discretion.

BSG are also able to provide an Individual or Response Team held for a retainer fee and ready to deploy at an agreed notice and day rate/duration – this is one of our through-life solutions.

Our Crisis Response and Management capabilities include:

- Immediate deployment of risk and security management professionals with no administrative or middle management delays.
- Providing unbiased and constructive passage of communications and information between corporate home office and the field teams.
- Escorting high value or crucial supplies and money into an affected area.
- Supporting existing security management that might be overstretched or in danger of being overwhelmed.
- Deploying to locate missing persons or assets and facilitating the recovery
- Augmenting or replacing members of security or management teams
- Providing a crisis management team to take control of a degenerating situation in country with a team supporting the home office through the crisis management functions.

**BSG: 'Preserving Life, Assets and Reputation'**

## Training

We understand that deploying and operating to new and challenging environments can be a daunting prospect. Our training packages can be delivered domestically or at a project site, regardless of where it is in the world, in order to prepare your personnel for a safe and successful project.

BSG Directors and Field Managers have delivered literally thousands of units of training to a broad spectrum of government and private sector groups. Our training packages can be delivered domestically or at a project site, regardless of where it is in the world.

All of BSG's training courses are interactive as we firmly believe in face to face training and audience participation in order to best prepare personnel for operations in challenging environments.

All BSG training is supported with course notes and literature. They can be delivered anywhere in the world and if required translated and delivered in a number of languages.

Our training capabilities include:

- Religious, Cultural and Social Awareness Briefings
- HET (Hostile Environment Training):
  - Personal Safety
  - Travel Safety
  - Man-Made Threats
  - Natural Disasters (if appropriate)
- Counter K&R (Kidnap and Ransom) Training
- Working with a security team
- Pre-deployment checks, including visa and passport requirements
- Health and Hygiene Briefing
- Basic Life Support Medical Training
- Incident Management for Team Leaders
- Driver Safety Training



All of our courses can also be delivered in a Train the Trainer manner, empowering organizations to deliver their own cost effective training capability.

## Through Life Solutions

At BSG we understand that risk and security management does not finish after a period of consultation or a successful project start up. As part of a project through-life capability, BSG can offer cost effective risk and security solutions to support home office and field personnel 24/7 for the duration of a project.

These solutions ensure that there is no stagnation after the initial delivery of security services. It means that in the event of an incident, project staff are not blowing the dust off plans and policies that have not been touched since they were delivered but are quickly putting into effect a mellifluous system of solutions that will do everything possible to protect staff, assets and the project, all with the timely and close support of BSG.

**BSG Through-Life solutions include:**

**Solution:** The design, implementation and manning of a 24/7 hour emergency hotline to respond to emergencies and crisis calls from staff in country.



The establishment of a 24 Hour Global Helpline is a proven method of responding to incidents in a timely manner. In the event of an incident anywhere in world, company employees can call the 24 hour Global Helpline. At the end of that phone line will be someone who will always pick up regardless of what Public Holiday it is or what time of night it might be.

The Crisis Manager who answers the 24 Hour Global Helpline phone might well have to deal with an employee that has been involved in a car accident, has been attacked, robbed, an attempt made to kidnap them or they are trapped in rubble following a major earthquake or landslide. Our Crisis Managers have considerable experience of managing crises and incidents themselves and BSG can provide a robust set of plans and policies to put into action in the event of a crisis phone call.

The Crisis Manager must be in a position to give immediate potentially lifesaving advice and guidance to the caller. They must be able to gather advice against information capture checklists in order to prepare a brief so that the correct chain of management can be informed of what is going on where, and the decision makers have been given all the information they need to make a timely decision. BSG can provide this capability.

A 24 hour Helpline is also of huge importance to line managers. Whilst it cannot be considered a replacement for good management skills in terms of remaining responsible and accountable for staff, it

gives managers confidence knowing that in the event of an incident there is always someone qualified at the end of the phone to help them regardless of where they are in the world and what time it is.

**A Global Helpline gives employee's confidence that their employer is looking out for them. In return the company has another cost effective asset that can resolve domestic and international incidents as quickly as possible, preserving life, assets and corporate reputation.**

BSG can:

- Provide the support needed to set up a 24 Hour Global Helpline and then staff it in a very short space of time/ immediately if required.
- Create a requirements document identifying the capabilities that the 24 Hour Global Helpline is to have and work with existing company security management to define a capability statement for the Global Helpline.
- Set the conditions prior to launching the Global Helpline by first putting in place plans and policies to support staff in a crisis situation both domestically and internationally. This would include creating contact trees and data capture forms for the Crisis Manager manning the helpline.
- Create and support the distribution of multi-lingual wallet cards with the 24 Hour Global Helpline number (and other information) on it to all company employees.

**Solution: The Provision of a BSG Global Security Officer to be embedded within the home office for the duration of a project.**

BSG has provided bespoke training to thousands of staff in both the private and government sector. By far the most common question its instructors are presented with from managers attending the training is "What should I do if...."

What comes after the "if" has been a myriad of scenarios from workplace violence to kidnapping of a team member when on a short trip to Pakistan. The question is either posed in the first person or more often, posed to ask what to do as a *manager* in such situations. Line Managers have their own responsibilities and duty of care to their team members, particularly when travelling overseas and time and again BSG has seen concerns raised by managers that have gone unaddressed in their own organizations, not through anyone not doing their job, but through an absence of any such person existing in a position altogether.

There is only so much an instructor can pass on in the limited time that training is so often allocated. The first response from BSG typically enquires as to whether the organization has a Global Security Manager or Crisis Helpline to call and if they do then does every member of staff have the number on their cell phones and on a card in their wallet or purse? We have even found organizations with Crisis Helplines in place but the staff deploying to a hostile environment were not ever aware of it.

If an organization does have plans and policies in place it is unfortunately often the case that they are in a series of lever arch folders somewhere collecting dust rather than being maintained and distributed to departmental heads and delivered through workshops and pre-deployment training packages. This is rarely the 'fault' of an individual, more that the responsibility maintaining such plans and policies, delivering the training and empowering confidence in managers to take on their own security management has never been allocated to an individual; no-where in any employees scope of work does it state that those roles listed above are to be fulfilled. This is where a BSG Global Security Officer can be placed into the Corporation or Company Headquarters and drive security strategy forwards for as long as it takes or for a pre-determined length of time.



A BSG Global Security Officer can, if required, author a series of security management plans and policies that would apply across the Corporation and would reflect the current intelligence driven threats in the particular operating environment that department was in. It would provide management at all levels with the confidence to manage a situation or incident within their own departments or divisions from a case of workplace violence as a result of a dismissal

through to the kidnapping of a staff member in a hostile environment or developing country. Security management plans and policies are complimented with education of staff; workshops and training sessions to empower managers and staff to be able to identify risks themselves, quantify those risks and their potential impacts but most importantly how to mitigate and manage those risks themselves.

Whilst these plans and policies would bring standardization across the Corporation or Company, they would be bespoke to each division or part of the organization in terms of addressing the likely threats posed in that particular country office and explore such matters as the kind of response that could be expected from local security forces in that country, as well as providing individually tailored plans to ensure the safety and security of staff and their families.

**Solution:** The provision of a crisis response team on standby, ready to deploy to recover staff and assets, resolve sensitive situations, exercise damage control and protect the brand and reputation.

Whilst keeping a crisis response team on a retainer may appear to some organizations an expensive overhead, it is, under the right circumstances, extremely good value for money.

The cost of sending unprepared personnel into challenging environments can be catastrophic for a company if something goes wrong, not only terms of loss of life and assets, but also loss of reputation and damage to a hard earned and successful brand.

BSG has successfully provided response teams to react to a variety of issues that our clients have come to us to solve for them. The crucial factor was that BSG had worked closely with the client to ensure they were not only content with the response team members themselves, but the client could see that the team was organized, on an agreed notice to deploy, visas and immigration paperwork was in place, a 24/7 travel booking system was ready to facilitate transport arrangements and the BSG senior management were on the end of a phone 24/7 for the duration of the coverage.



We understand that maintaining a response team on retainer is expensive and can stress operational costs. Before forming the team will sit with our client and examine the situation in detail, carrying out table top scenarios to 'score' the necessity of a response team on retainer. We will never suggest a response team on retainer if we honestly do not feel one is necessary. If one is recommended then we will assist you in defining the requirements of the team and subsequently form it from our pool of experienced consultants. We will guide the client through the process and inform them of every step we are taking so that not only does the client understand the capability and 'trigger' system in place for their response team, but they truly see what they are getting for their investment.

## Operational Support

BSG has deployed all over the world to provide not just security management support but also operational support. Operational and security management functions are closely related and outsourcing both to BSG is a cost effective solution that we excel at delivering.

Deploying staff to a new operating environment can be a daunting and costly exercise. BSG understands the myriad of planning considerations that go into establishing and sustaining a project in hostile or high risk environments and are available to provide bespoke solutions and support.

BSG can provide a host of in-country life support solutions that include:

- Sourcing of office premises, residences or long term guest house accommodation that meets a high standard of security.
- Sourcing of support staff in country; cooks, cleaners, drivers.
- Procurement or leasing of satellite phones.
- Tracking equipment and software, including vehicle, hand portable, Blackberry and Android enabled tracking applications that include panic button functions and subsequent response plans.
- Supplying sensible and functional medical packs with items that staff are trained on how to use (if participation in Basic Life Support Training is possible).

BSG can also deploy abroad to conduct a number of advance operational activities:

- Identify and source suitable residence and/or office premises (ensuring company is getting market rate on rent and that the sites meet company requirements).
- Conduct any site surveys on pre-determined or pre-arranged hotels, residences and offices with realistic and cost effective security infrastructure solutions and recommendations.
- Screen and conduct due diligence on any private security providers in country, particularly armed guards to be placed on residential or office compounds.
- Conduct performance and due diligence assessments on pre-arranged drivers and vehicles (are they safe, value for money and reliable?). If required BSG can source vehicles and drivers for projects, ensuring they are getting the correct rates, safe vehicles, trained and knowledgeable drivers and that no exploitation can take place.
- Build and preview a safe life support and social structure for incoming Company staff. This will ensure that deployed personnel know where they can shop, eat, socialize, find life support facilities (hospital, police, embassies, safe havens) and travel in confidence. Our experience has shown that by providing this 'social information package' to incoming teams we are enabling a prompt, well informed start to new projects.
- In addition to the above activity, BSG can be there in-country to receive new project staff, introduce them to their new surroundings and provide them with settlement guidance as they start work in a new environment.

# OUR PEOPLE

## Gary Oliver – Managing Director and Owner of BSG LLC

Gary is a highly experienced security professional with over 30 years within the military, law enforcement and commercial security sectors.

He has a proven record of dealing with complex risk management issues in challenging, stressful and hostile conditions in the field as well as providing security solutions to Corporate Home Offices and Headquarters.

He excels in bridging the gaps between Corporate Executives, Corporate Security and Project Field Teams by ensuring that there is an understanding and cohesion between the departments; this achieves the crucial objective of ensuring the Project or Field Team meets its deliverables whilst at the same time ensuring the Corporate Security mandate is being fulfilled.

This understanding has been gained from having lived and worked in over 45 countries, providing dynamic and bespoke strategic and operational solutions to enable corporations and other agencies mitigate their risks, and at the same time meeting the duty of care responsibilities to their staff, families, board members and shareholders.

Gary ensures that all clients receive the bespoke, balanced and personal services and attention that BSG is known for.

## BSG Directors, Managers and Field Consultants

Gary is supported by a team of Directors, Managers and Field Consultants that have been drawn from a broad range of professional backgrounds.

BSG only fields the best and we only deploy managers we have worked extensively with over a period of time. Our candidates for this kind of role have a broad range of experience. Prior to a deployment of a BSG Field Manager we will forward the individual's resume for client approval and would be delighted to set up telephone or Skype interviews prior to deployment. Typically candidates come from a military or law-enforcement background which is of course relevant, however BSG will only use individuals that also possess sound commercial understanding, an appreciation of corporative legislation, a financial and investigative aptitude as well as total comprehension of corporate liability issues and responsibilities of duty of care to employees.

As members of The American Society for Industrial Security (ASIS), all personnel that work for BSG are required to comply with its code of ethics.

# WHERE WE WORK



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## IN CONCLUSION

BSG has a very strong reputation for its ability to respond quickly to our client's requirements. In hand with that reputation however is a company ethos of not over promising and under-delivering; we will not accept a contract or offer our services unless we are absolutely confident of delivering only the very best results.

We are a small company and as such when you engage with us you are engaging with its owners and Directors on a personal level, regardless of what day or time it is. As a result we will respond to your needs quickly and efficiently, remaining wholly flexible throughout.

The capabilities and solutions outlined above are only the core functions of our company. We can provide a huge spectrum of services and support; call us if you need to discuss a unique requirement and we will do everything we can to support you.

If you have any questions or would like some details of our past performance then please do contact us and we will be delighted to provide responses.

We look forward to supporting you.



Gary Oliver

Managing Director



Duncan Turner

Director of Operations