



BSG CONCEPT PAPER

The Six Week Security Management Package

An examination of how BSG can deliver security management support to projects worldwide through the provision of a 6 Week Security Management Package

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INTRODUCTION

With more multinational corporations and organizations launching projects in austere, remote and high risk environments, the need for cost effective risk management solutions becomes even more prevalent.

BSG proposes to support multi-nationals and global organizations through their unique 6 Week Security Management Package.

WHAT IS THE 6 WEEK SECURITY MANAGEMENT PACKAGE?

BSG has created a new, streamlined 6 Week Security Management Package catered specifically for small to medium sized projects that are either launching into a new environment or have been established already for some time and find their security situation degenerating around them.

The package is flexible in its application, but it is typically pitched at projects that are manned with a core of senior expatriate management, have anywhere up to 100-150 staff either in a Headquarters located in a town or city with several outstations located in the field.

The BSG Security Management Package is a combination of both written deliverables (a Security Management Plan (SMP)) and physical activities delivered to projects located in austere, remote, high risk and/or hostile environments over a 6 week period.

- **Written Deliverables:** A collection of security policies, instructions and guidelines designed to meet a wide spectrum of risks and threats faced by projects all over the world. The written SMP is thorough and robust, and comes with realistic recommendations that are achievable in the operating environment the particular project is operating in. Home Office also receives a succinct report on completion of the package with observations and recommendations observations made during the Field Managers time with the project.
- **Physical Activities:** These are entirely dependent on what the project requires but typically the physical activities consist of:
 - Interviewing project management staff
 - 1 x HQ Office assessment, 2-3 residence assessments
 - Field/ outstation assessments (extra effort possibly required)
 - Assessment of private security provider/ meeting with supervisors to assess quality and response capabilities
 - Proving and examining of evacuation routes
 - Creation of evacuation stores list, including medical supplies, assistance with local procurement
 - 3 x two hour training sessions (HET, K&R, Crisis Management, other options available)

THE SECURITY MANAGEMENT PLANS

The BSG SMP has been designed so that once it has been created by the deployed BSG Field Manager it can be put into effect by the project management.

Put another way, it removes the requirement for a costly outsourced or internally hired residential Security Manager and allows the management team running the project to execute the plans and policies themselves. They can achieve this knowing that in the event of a major incident, their Home Office is working from the same document with the same action points, contact details and mapping as their field teams.

The new BSG SMP is modular in design so that it can be applied by project management in a number of ways:

- In its entirety as a holistic and integrated system, or...
- By drawing selected modules as appropriate for a particular region or part of the project, depending on the size, nature and activities conducted, as well as the risk environment in which that project element operates in.

The new BSG SMP is designed to achieve concurrent goals:

- Provide the governing ethos and principles of security and risk management.
- Provide a logical and straightforward structure to complex security requirements.
- To provide education and awareness for non-security professionals.
- To establish security standards and approaches for the project.
- To offer instructions and guidelines for the management of risk.
- To ensure consistency in managing security services.
- To provide effective tools, systems and methodologies for effective management.
- To provide practical guidelines and instructions in the event of an incident.
- To seamlessly integrate Home Office and field activities wherever possible.

This 6 week package enables projects to manage risk themselves and execute their own Security Management Policies to support their operations. With a through-life SMP 'maintenance' option at the 3 or 6 month point, BSG can ensure your project's policies remain relevant and up to date with fresh assessments and training, and that redundant information is removed from decision making cycles.

The content of the new BSG SMP includes but is not limited to the following:

- **Establishing a Security and Incident Management Structure.**
- **Operational Security Management Plans and Policies** that can include if appropriate to the project:
 - Complete Intelligence, Risk and Threat Analysis with mitigation strategies that are achievable in the budget and life cycle of the project. This includes low cost/high impact mitigation strategies through to longer term mitigation strategies implemented over a period of time
 - Facility Security Plans for Office and Residences, including cost effective recommendations for infrastructure improvements
 - External Support Groups and Subcontractors – sourcing or assessment of local security providers, due diligence checks as well as contract review
 - Information Security Policy
 - The Evacuation Plan and Management of the Evacuation
 - Communications Plan
 - Travel Management Plan
 - Event Management Plan
- **Risk Management Guidance for Project Managers (project specific):**
 - Training and Education
 - Project Branding
 - Reports
 - Sourcing Information
 - Foreign Staff Conduct
 - Communications
 - Recruitment and Vetting
 - Investigations

THE PHYSICAL ACTIVITIES

The BSG 6 Week Package also includes a number of physical activities. These activities have been identified as not only of being directly supportive to operations in the field but also the type of activities that perhaps project management staff would not be able to, or feel comfortable undertaking, in particular assessing their private security providers. Physical activities undertaken within the 6 weeks include but are not limited to:

- Interviewing of project management staff in order to get a complete picture of the project; from this the deployed Field Manager can create the bespoke plans.
- 1 x HQ Office assessment, 2-3 residence assessments.
- Field/ outstation assessments (extra time needed).
- Assessment of private security provider/ meeting with supervisors to assess quality and response capabilities.

- Proving and examination of evacuation routes.
- Creation of an evacuation stores list, including medical supplies, assistance with local procurement and sourcing.
- 3 x two hour training sessions:
 - HET
 - K&R
 - Crisis Management
 - Other options available

WHY 6 WEEKS?

BSG does not believe in offering or forcing products onto clients that they do not need or prolonging services that are unnecessary. One of our key missions is to demonstrate to our clients that security management is an operational asset, not an expensive overhead.

Our considerable experience with development sector groups, USAID funded projects, oil and gas companies, pharmaceutical groups, defense contractors and global management consultancies has shown us that they either have no budget for full time, residential expatriate security management or simply they do need such thorough coverage.

To meet the above requirement, BSG created the 6 Week Package. After considerable examination and experience we have found that under permissible operating conditions, 6 weeks is the appropriate amount of time to deliver both the written deliverables and physical activities. We understand that operating conditions vary and can be tough. We know that in developing countries the electricity supply can be unpredictable and internet access unreliable. We have operated in over 50 countries, many of them failing states or hostile environments; we know what to expect, how to go prepared and how to manage difficult working conditions. We are absolutely confident that we can achieve your package in 6 weeks.

Our Package has been designed to deliver 36 days of effort, 6 days a week, plus 2 additional days of travel. Throughout this process, the SMP is subject to quality control so that when it is handed to the project management team it is of the highest standard.

BSG FIELD MANAGERS

BSG only fields the best and we only ever deploy managers we have worked extensively with over a period of time. Our candidates for this kind of role have a broad range of experience. Typically candidates for risk and security management roles come from a relevant military or law enforcement background. However for this position BSG would place in individuals with not only a law enforcement or military backgrounds, but individuals with sound commercial security experience, an understanding and appreciation of corporative legislation, a financial and investigative aptitude and a total comprehension of corporate liability issues and responsibilities of duty of care to employees.

Prior to a deployment of a BSG Field Manager we will forward the individual's resume for client approval and would be delighted to set up telephone or Skype interviews prior to deployment. We are very confident that you will find our Field Managers wholly suitable for delivery of the 6 Week Package. If required and available for deployment, BSG will send their Director of Operations to deliver the package.

THROUGH LIFE MAINTENANCE

Too many times BSG has been asked to revise the redundant security management plans and policies that projects had commissioned when the project was started. BSG knows that security management on a project in a hostile or high risk environment is a through life function; it doesn't stop after the initial assessment or project start. Therefore BSG created a through life 'maintenance' option to go with its 6 Week Package.

At the 3/6/12 month point after completion of the 6 Week Package (Client's choice if requested), a BSG Field Manager deploys, revises the plans and policies to ensure they are up to date, removes redundant material, carries out new facility and intelligence assessments if required, renews contacts, assesses private guard and security providers, provides 3 two hour staff training sessions whilst BSG Home Office ensures version control with the Client Home Office is in effect. We see this revision period taking no more than 12 days effort over 2 weeks, excluding travel time.

IN CONCLUSION

BSG created this package to give our potential clients as much choice as possible when it comes to outsourcing security management. We see our option as not only a way of avoiding excessive and costly outsourced residential expatriate management but also as a means of simplifying security management for deployed projects that need something more than the fundamentals. We think our solution is the ideal middle ground option.

From an even greater strategic perspective, this new plan offers organization headquarters and security departments the opportunity to consolidate the security management plans of all their projects around the world and create a database of uniform security management plans.

If you would like to see a snapshot of the new SMP then please do contact us and we would be delighted to come in and talk through how we can support your security and operational management needs.



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